

# QUESTIONS & ANSWERS

Kill your exam at first Attempt



**Salesforce**

## Salesforce-nCino-201

*Salesforce nCino 201 Commercial Banking Functional*

<https://killexams.com/pass4sure/exam-detail/Salesforce-nCino-201>



**Question: 45**

True or False? A Limit or a Sub Limit adds additional exposure to the overall hierarchy.

- A. True
- B. False

**Answer: B**

**Question: 46**

True or False: A Limit or Sub Limit adds additional exposure to the overall hierarchy.

- A. True
- B. False

**Answer: B**

**Question: 47**

When configuring Credit Memo, which section resource should be used to display information from a child object to the Loan?

- A. SObjectScreenResource
- B. ConfiguredSObjectScreenResource
- C. MappedSObjectHierarchyScreenResource
- D. MappedSObjectScreenResource

**Answer: C**

**Question: 48**

True or False: The roles used in loan team member alerts configuration are the standard Salesforce roles.

- A. True
- B. False

**Answer: B**

**Question: 49**

True or False? When you log a call, you are also given the ability to create a follow-up task on the same page, if

needed.  
A. True  
B. False

**Answer:** A

**Question: 50**

True or False: Once the entire Loan term is defined, the payment structure data from the first payment stream is pushed back to the loan object and saved. This overwrites existing data on the loan object.  
A. True  
B. False

**Answer:** A

**Question: 51**

True or False: An approval process can fire email alerts to a group of users.  
A. True  
B. False

**Answer:** A

**Question: 52**

The 'Decline Loan' button is at the top of the \_\_\_\_\_ page.  
A. Lead  
B. Contact  
C. Loan  
D. Relationship

**Answer:** D

**Question: 53**

True or False? A Change Memo is used to request an approval to change terms, rate, amount, etc. AFTER the Loan has already been approved – but BEFORE the Loan has been closed/booked.  
A. True  
B. False

**Answer:** A

**Question: 54**

True or False: Appending 'tool-' OR 'action-' to the beginning of an App Name on the Route object will make the Route display in the Magic Wand.

- A. True
- B. False

**Answer:** A

**Question:** 55

Which child object of a Covenant Management record can have multiple records? (Select 2).

- A. Covenant Type
- B. Covenant Compliance
- C. Account Covenant
- D. Loan Covenant

**Answer:** B,D



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