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**Question: 26**

What impact does the manager commission schedule have on the commissions a Manager receives?

- A. Manager schedules have no impact on the commission the Manager receives. It is only used for reporting purposes.
- B. Manager schedules calculate commission for Sales Managers based on the sales they make only. Employee commissions do not affect the Manager.
- C. Manager schedules calculate commission for Sales Managers based on the sales made by Sales Reps they supervise as well as the sales they make directly.
- D. Manager schedules calculate commission for Sales Managers based on the sales made by all Sales Reps regardless of reporting structure as well as the sales they make directly.

**Answer: C**

**Question: 27**

What are two (2) advantages of using the Inbound Shipment Management Tool? (Choose two.)

- A. Ship to several addresses using different shipping methods on the same transaction.
- B. Accounts for in-transit inventory and status across an organization.
- C. Users can create a single Item Receipt for all Purchase Order in an Inbound Shipment.
- D. Drop Shipment for a Purchase Order is supported.
- E. Apply landed costs to an entire shipment rather than individual item receipts.

**Answer: B,E**

Explanation:

Reference: <https://www.netsuite.com/portal/products/erp/warehouse-fulfillment/inbound-logistics.shtml>

**Question: 28**

Which default recognition methods are available when creating a new revenue recognition rule? (Choose two.)

- A. Straight-line, prorate all periods except first and last (period rate)
- B. Straight-line, by even periods
- C. Straight-line by exact periods
- D. Straight-line, prorate first and last period (period rate)

**Answer: B,D**

Explanation:

Reference: [https://docs.oracle.com/cd/E60665\\_01/netsuitecs\\_gs/NSLRR/NSLRR.pdf](https://docs.oracle.com/cd/E60665_01/netsuitecs_gs/NSLRR/NSLRR.pdf) (17)

**Question: 29**

A company that uses FIFO costing method is going live.

Which transaction best captures the time-based nature of inventory cost?

- A. Adjust Inventory Worksheet

- B. Item Fulfillment
- C. Inventory Allocation
- D. Adjust Inventory

**Answer:** D

**Question:** 30

A company wants to have vendor bills checked for discrepancies against item receipts, with a 5% tolerance quantity level.

Which is the correct setup?

- A. Subsidiary Record > Preferences > Vendor Bill; Item Receipt Quantity Tolerance = 0.05
- B. Subsidiary Record > Vendor Bill Matching > Vendor Bill; Item Receipt Quantity Tolerance = 0.05
- C. Subsidiary Record > Vendor Bill Matching > Vendor Bill; Item Receipt Quantity Tolerance = 5
- D. Subsidiary Record > Preferences > Vendor Bill; Item Receipt Quantity Tolerance = 5

**Answer:** D

Explanation:

Reference: [https://www.netsuite.com/help/helpcenter/en\\_US/srbrowser/Browser2016\\_2/schema/record /noninventorypurchaseitem.html](https://www.netsuite.com/help/helpcenter/en_US/srbrowser/Browser2016_2/schema/record /noninventorypurchaseitem.html)

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